

Valuable Advice from Trusted Legal Experts →



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WORLDWIDE LAW REVIEW



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MANSWELL Law Firm focuses on two main sectors: international taxation and music law. In these sectors, they provide legal advice as well as litigation. As an International Leaders in Law award winner, we spoke to Maximilien Jazani to find out more about the firm's vital contribution to the legal sector.

MANSWELL results from the contribution of Maximilien Jazani's practice which began in 2000, moving to the status of a professional limited liability company (SELARL) in 2008. The firm's offices are based in Paris, at 153 Boulevard Haussmann, in the area of Monceau-Haussmann close to Arc de Triomphe. 100% of the firm's staff are experienced lawyers, giving them an undoubted edge in their work and the service they provide Maximilien kicks things off by imparting his views on the legal sector today and his own important role in the firm.

"Nowadays, legal information and documentation is increasingly available through the internet, indeed some merchant websites propose 'robotised' drafting of deeds or contracts or legal advice. However, people as well as companies and businesses require high valued advice, based on valuable experience. As I often say, one needs 5 years to be graduate as a

lawyer, but he or she needs more than 10 years after graduation to become a true reliable lawyer. Therefore, I believe that robotised legal advice does not replace high valued and experienced legal advice that we provide. Furthermore, where people use the robotised deeds or advice, that often drives them to litigation for which robots are not relevant.

"I'm the founder and the managing partner of MANSWELL. I assist our clients in the areas of international taxation, tax litigation, international litigation strategy and international inheritance issues or organisation. I also work in the area of international music production contracts and international intellectual property or plagiarism litigations, especially where there is a forum issue with plaintiff and defendants in different countries."

Following on from this, Maximilien adds that in the aforementioned areas, Manswell provides clients with

more than just a mere legal drafting or doing what a party to a process would normally do. Indeed, in each case, they first do a global analysis of all interest and stakes at hand, then they propose a strategic vision within which their actions will be implemented in a consistent manner.

"For example, if a complaint was lodged before a US court against one of our non-US clients, we might not to rush accepting service of process on a voluntary basis and we then would check if the Forum before a US court for such client is relevant or not before going through the whole process before such court. That's one example, I could give you hundreds" Maximilien continues, before telling us about the firm's client base.

"We advise international companies in various sectors of business like food, real estate, banking, entertainment, advertisement and communication, web application creators and the internet economy.

"We are generally recommended to new clients by most of our current clients and business relationship. We don't advertise on our business; the clients come themselves. We are cautious of conflict interest rules and we certainly check if any potential conflict exists before accepting work for from a new client. We also check the client's compliance through our KYC procedure."

Maximilien concludes by offering his thoughts on the firm's plans for the future.

"2017 is such an unpredictable year with the context of Brexit, the new US President as well as elections in Europe. I think that litigation and advisory in cross border issues will be the core of our business in 2017. In a few words, I would say that our commitment to the cause of our client is our daily objective in the work we do."

